



African Bank Holdings Limited
Unaudited Consolidated Condensed
Interim Financial Statements
31 March 2018

These financial statements were prepared under
the supervision of G Raubenheimer CA (SA)

Registration number: 2014/176855/06.

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STATEMENT OF RESPONSIBILITY BY THE BOARD OF DIRECTORS

The directors are responsible for the preparation and fair presentation of the consolidated condensed interim financial statements, comprising the consolidated statement of financial position at 31 March 2018, the consolidated statement of total comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the six months then ended, the notes to the consolidated condensed financial statements, which include a summary of significant accounting policies and other explanatory notes, in accordance with International Financial Reporting Standards and in the manner required by the Companies Act of South Africa.

The directors' responsibility includes:

- ▶ designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of these financial statements that are free from material misstatement, whether due to fraud or error;
- ▶ selecting and applying appropriate accounting policies;
- ▶ making accounting estimates that are reasonable in the circumstances; and
- ▶ maintaining adequate accounting records and an effective system of risk management.

The directors have made an assessment of the group's ability to continue as a going concern and have no reason to believe the business will not be a going concern in the year ahead.

APPROVAL OF THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS

The consolidated condensed interim financial statements found on pages 4 to 21 were approved by the board of directors on 23 May 2018 and are signed on its behalf by:

B Maluleke
Director

G Raubenheimer
Director

Midrand

A signed copy of the annual financial statements is available for inspection at the registered office.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION at 31 March 2018

| Rmillion | Notes | as at 31 March 2018 (unaudited) | as at 30 September 2017 (audited) |
|---|-------|---------------------------------------|---|
| Assets | | | |
| Cash and cash equivalents | 2 | 6 131 | 6 866 |
| Regulatory deposits and sovereign debt securities | 3 | 3 754 | 4 722 |
| Derivatives | | 42 | 748 |
| Net advances | 4 | 18 969 | 18 743 |
| Accounts receivable and other assets | | 249 | 218 |
| Loans to joint venture | | 10 | - |
| Investments | | 31 | - |
| Investment in insurance contracts | 11 | 596 | 650 |
| Property and equipment | | 468 | 494 |
| Intangible assets | | 85 | 75 |
| Current tax | | - | 49 |
| Deferred tax | | 571 | 389 |
| Total assets | | 30 906 | 32 954 |
| Liabilities and equity | | | |
| Short-term funding | | 5 723 | 4 305 |
| Derivatives | | 114 | 5 |
| Creditors and other liabilities | | 539 | 621 |
| Current tax | | 134 | - |
| Bonds and other long-term funding | | 13 310 | 17 385 |
| Subordinated bonds | | 1 529 | 1 530 |
| Total liabilities | | 21 349 | 23 846 |
| Ordinary share capital | | 5 | 5 |
| Ordinary share premium | | 9 995 | 9 995 |
| Reserves and accumulated losses | | (443) | (892) |
| Total equity (capital and reserves) | | 9 557 | 9 108 |
| Total liabilities and equity | | 30 906 | 32 954 |

CONSOLIDATED STATEMENT OF TOTAL COMPREHENSIVE INCOME for the six months ended 31 March 2018

| Rmillion | Notes | For the six months ended 31 March 2018 (unaudited) | For the six months ended 31 March 2017 (unaudited) |
|--|-------|--|--|
| Interest income on advances | 6 | 3 380 | 2 610 |
| Credit impairment charge | 8 | (1 713) | (1 058) |
| Interest on advances after impairment | | 1 667 | 1 552 |
| Other interest income | 6 | 274 | 439 |
| Interest expense and similar charges | 9 | (1 168) | (1 466) |
| Net interest income after impairment | | 773 | 525 |
| Non-interest income | 7 | 668 | 785 |
| Remeasurement of insurance contracts | | (54) | 280 |
| Dividends received | | 425 | - |
| Operating costs | | (1 270) | (1 217) |
| Gain on bond buy back | | - | 11 |
| Indirect taxation: VAT | | (48) | (39) |
| Operating profit before taxation | | 494 | 345 |
| Taxation | | (46) | (30) |
| Profit for the period | | 448 | 315 |
| Attributable to: | | | |
| -Owners of African Bank Holdings Limited | | | |
| Total comprehensive profit for the period | | 448 | 315 |

The Group had no other comprehensive income for the periods under review

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY at 31 March 2018

| Rmillion | Ordinary share capital | Ordinary share premium | Accumulated loss | Total |
|---|------------------------|------------------------|------------------|-------|
| Balance at 30 September 2016 (audited) | 5 | 9 995 | (1 678) | 8 322 |
| Total comprehensive profit for the period | - | - | 315 | 315 |
| Balance at 31 March 2017 (unaudited) | 5 | 9 995 | (1 363) | 8 637 |
| Total comprehensive profit for the period | - | - | 472 | 472 |
| Balance at 30 September 2017 (audited) | 5 | 9 995 | (891) | 9 109 |
| Total comprehensive profit for the period | - | - | 448 | 448 |
| Balance at 31 March 2018 (unaudited) | 5 | 9 995 | (443) | 9 557 |

CONSOLIDATED STATEMENT OF CASH FLOWS for the six months ended 31 March 2018

| Rmillion | For the six months ended 31 March 2018 (unaudited) | For the six months ended 31 March 2017 (unaudited) |
|--|--|--|
| Cash flows from operating activities | | |
| Cash generated from operations | 2 199 | 1 713 |
| Cash received from lending activities and cash reserves | 4 232 | 3 824 |
| Recoveries on advances previously written off | 40 | 247 |
| Cash paid to clients, funders, employees and agents | (2 073) | (2 358) |
| Increase in gross advances | (2 019) | (865) |
| Decrease/(Increase) in regulatory deposits and sovereign debt securities | 923 | (1 676) |
| Increase in customer deposits | 314 | 62 |
| Direct taxation paid | (45) | (189) |
| Indirect taxation paid | (48) | (39) |
| Net cash flow from operating activities | 1 324 | (994) |
| Cash inflow from investing activities | | |
| Acquisition of property and equipment (to maintain operations) | (34) | (23) |
| Acquisition of intangible assets (to maintain operations) | (22) | (10) |
| Dividends received | 425 | - |
| Loans advanced to joint venture | (10) | - |
| Investments made during the period | (31) | - |
| Net cash flow from investing activities | 328 | (33) |
| Cash flows from financing activities | | |
| Long term funding raised | 15 | - |
| Long term funding redeemed | (952) | (664) |
| Net short-term funding redeemed | (1 056) | (1 211) |
| Net cash flow from funding activities | (1 993) | (1 875) |
| Decrease in cash and cash equivalents | (341) | (2 902) |
| Cash and cash equivalents at the beginning of the period | 6 866 | 12 864 |
| Effect of exchange rate changes on cash and cash equivalents | (394) | (12) |
| Cash and cash equivalents at the end of the period | 6 131 | 9 950 |

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS for the six months ended 31 March 2018

1. General information

African Bank Limited (“ABHL” or “the company”) is a public company incorporated in the Republic of South Africa. ABHL is an unlisted registered bank controlling company under the Banks Act, Act 94 of 1990.

The shares in ABHL are privately held by the South African Reserve Bank (50.00%), the Government Employees Pension Fund (25.00%), FirstRand Bank Limited (6.55%), The Standard Bank of South Africa Limited (5.95%), Absa Trading and Investments Solutions (Proprietary) Limited (4.95%), Nedbank Limited (4.10%), Investec Bank Limited (2.45%) and Capitec Bank Limited (1.00%). (Percentage indicates per cent holding)

The company’s 100% held subsidiary, African Bank Limited, on 4 April 2016 entered into the restructuring transaction of the entity formerly known as African Bank Limited (in curatorship). That entity has formally changed its name to “Residual Debt Services Limited (in curatorship)”.

The details of the restructuring transaction can be found in the Offer Information Memorandum published on 4 February 2016 as well as in the SENS announcements available on www.africanbank.co.za.

The company also holds 100% of the issued share capital of African Insurance Group Limited. Its main business is holding an investment in a cell captive structure provided by Guardrisk Insurance Company Limited (“Guardrisk”). ABHL and its subsidiaries constitute the African Bank Holdings group of companies (“the Group”). The Group’s main business is providing unsecured personal loans.

The registered office and principal place of business of the Group is disclosed in inside back cover of these financial statements.

2. Basis of preparation

The consolidated condensed interim financial information has been prepared in accordance with the International Financial Reporting Standards (IFRS) adopted by the International Accounting Standards Board (IASB), Interpretations issued by the International Financial Reporting Interpretations Committee (IFRIC) of the IASB, IAS 34 Interim Financial Reporting, the South African Institute of Chartered Accountants (SAICA), Financial Reporting Guides as issued by the Accounting Practices Committee (APC) and the Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council and the requirements of the Companies Act of South Africa (Act 71 of 2008).

The consolidated condensed interim financial statements have been prepared on a going concern basis which contemplates the continuity of normal business activity and the realisation of assets and settlement of liabilities in the normal course of business. The Group is using the historical cost basis as modified by the fair value accounting of certain assets and liabilities where required or permitted by IFRS.

3. Accounting policies

These consolidated condensed interim financial statements should be read in conjunction with the 2017 annual financial statements, which were prepared in accordance with IFRS. The accounting policies are consistent with those reported in the previous year. The adopted standards and interpretations did not have any significant effect on the Group’s financial results or disclosures and had no impact on the Group’s accounting policies.

The Group reports a single segment - unsecured lending within the South African economic environment. The business is widely distributed with no reliance on any major customers.

4. Critical accounting judgments and key sources of estimation uncertainty

In the application of the Group’s accounting policies management are required to make judgments, estimates and assumptions about income, expenses and the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on the historical experience and other factors that are considered to be relevant. Due to the inherent uncertainty in making estimates, actual results reported in future periods may be based upon amounts which differ from those estimates, judgments and assumptions.

In preparing these consolidated condensed interim financial statements, the significant judgments made by the management in applying the Group’s accounting policies and key sources of estimation uncertainty were the same as those that applied to the annual financial statements for the year ended 30 September 2017.

2. Cash and cash equivalents

| Rmillion | 31 March 2018 (unaudited) | 30 September 2017 (audited) |
|----------------------------|------------------------------|--------------------------------|
| Call deposits | 1 850 | 862 |
| Rand | 1 631 | 618 |
| Foreign denominated | 219 | 244 |
| Short term notice deposits | 562 | 273 |
| Rand | 502 | 204 |
| Foreign denominated | 60 | 69 |
| Other notice deposits | 3 685 | 5 695 |
| Rand | 1 200 | 2 757 |
| Foreign denominated | 2 485 | 2 938 |
| Current accounts | 34 | 36 |
| | 6 131 | 6 866 |

3. Regulatory deposits and sovereign debt securities

| Rmillion | 31 March 2018 (unaudited) | 30 September 2017 (audited) |
|--|------------------------------|--------------------------------|
| Listed | 3 359 | 4 312 |
| Treasury bills and debentures | 1 988 | 2 810 |
| Bonds | 1 371 | 1 502 |
| Unlisted | | |
| Deposits with South African Reserve Bank | 395 | 410 |
| | 3 754 | 4 722 |

Regulatory deposits and sovereign debt securities with a carrying value of R1 140 million (2017: R1 436 million) are held by the South African Reserve Bank in terms of the Banks Act and regulations thereto, and are not available for day-to-day operations.

The Group is required to deposit a minimum balance with the South African Reserve Bank. These deposits bear little or no interest and are not available for use in the Bank's day-to-day operations.

4. Net advances

| Rmillion | 31 March 2018 (unaudited) | 30 September 2017 (audited) |
|--|------------------------------|--------------------------------|
| Gross advances | 21 983 | 20 857 |
| Deferred administration fees | (62) | (74) |
| Gross advances after deferred administration fees | 21 921 | 20 783 |
| Loan | 17 440 | 16 135 |
| Credit card | 4 481 | 4 648 |
| Balance of impairment provisions at the end of the year | 2 952 | 2 040 |
| Balance of impairment provisions at the beginning of the year | 2 040 | 362 |
| Impairment provisions raised | 1 789 | 2 535 |
| Bad debt (write-offs) | (877) | (857) |
| Net advances | 18 969 | 18 743 |

The net book value of the acquired book as at 31 March 2018 was R5 billion (30 September 2017: R7 billion).

Exposure to credit risk

| | | |
|---|---------------|---------------|
| Net advances | 18 969 | 18 743 |
| Conditionally revocable retail loan commitments | 713 | 750 |
| Maximum exposure to credit risk | 19 682 | 19 493 |

5. Credit quality of advances

5.1 Credit quality of advances per IAS 39 requirements

5.1.1 Arrears analysis

| Rmillion | Loan March 2018 | Credit card March 2018 | Total March 2018 | Loan September 2017 | Credit card September 2017 | Total September 2017 |
|---|-----------------------|---------------------------------|------------------------|---------------------------|-------------------------------------|----------------------------|
| Financial assets that are neither past due nor specifically impaired | | | | | | |
| CD 0: | 11 565 | 2 634 | 14 199 | 11 569 | 2 268 | 13 837 |
| Past due and specifically impaired | | | | | | |
| CD 1 to CD 3 | 2 105 | 1 038 | 3 143 | 1 535 | 1 594 | 3 129 |
| CD 4 and higher | 3 832 | 809 | 4 641 | 3 105 | 786 | 3 891 |
| Total credit exposure | 17 502 | 4 481 | 21 983 | 16 209 | 4 648 | 20 857 |

| Rmillion | Loan March 2018 | Credit card March 2018 | Total March 2018 | Loan September 2017 | Credit card September 2017 | Total September 2017 |
|--|-----------------------|---------------------------------|------------------------|---------------------------|-------------------------------------|----------------------------|
| Total impairments | | | | | | |
| Incurring but not reported (IBNR) | (552) | (112) | (664) | (366) | (61) | (427) |
| Portfolio specific impairment | (808) | (295) | (1 103) | (535) | (326) | (861) |
| Specific impairment | (922) | (263) | (1 184) | (536) | (216) | (752) |
| Deferred administration fees | (62) | - | (62) | (74) | - | (74) |
| Net advances | 15 158 | 3 811 | 18 979 | 14 698 | 4 045 | 18 743 |
| Impairment as % of gross advances | | | | | | |
| CD 0 | 4.77% | 4.25% | 4.68% | 3.16% | 2.69% | 3.08% |
| CD 1- 3 | 38.38% | 28.42% | 35.09% | 34.87% | 20.46% | 27.53% |
| CD 4 and higher | 24.06% | 32.51% | 25.53% | 17.27% | 27.46% | 19.33% |
| Total impairment as a % of total gross advances | 13.04% | 14.95% | 13.43% | 8.87% | 12.97% | 9.78% |
| Reconciliation of allowance account | | | | | | |
| Balance at the beginning of the year | 1 432 | 608 | 2 040 | 321 | 41 | 362 |
| Impairment raised | 1 608 | 181 | 1 789 | 1 780 | 755 | 2 535 |
| Bad debt (write-offs)/recovery | (758) | (119) | (877) | (669) | (188) | (857) |
| Balance at the end of the year | 2 282 | 670 | 2 952 | 1 432 | 608 | 2 040 |

5.2 Credit quality disclosures based on the pre- acquisition gross value of advances

5.2.1 Advances analysis

| Rmillion | 31 March 2018 (unaudited) | 30 September 2017 (audited) |
|--|---|--------------------------------|
| | Disclosures based on the pre- acquisition gross value of advances | |
| Gross advances | 26 922 | 26 513 |
| Deferred administration fees | (29) | (14) |
| Gross advances after deferred administration fees | 26 893 | 26 499 |
| Loan | 21 815 | 21 011 |
| Credit card | 5 078 | 5 488 |
| Balance of the impairment provisions at the end of the year | 7 924 | 7 756 |
| Balance of impairment provisions at the beginning of the year | 7 756 | 7 488 |
| Impairment provisions raised | 2 065 | 5 145 |
| Bad debt (write-offs) | (1 897) | (4 877) |
| Net advances | 18 969 | 18 743 |

| Rmillion | 31 March 2018 (unaudited) | 30 September 2017 (audited) |
|---|------------------------------|--------------------------------|
| Exposure to credit risk | | |
| Net advances | 18 969 | 18 743 |
| Conditionally revocable retail loan commitments | 713 | 750 |
| Maximum exposure to credit risk | 19 682 | 19 493 |

The recoveries on the total written off book amounted to R374 million for the reporting period (R247 million for the comparative period).

5.2.2 Arrears analysis

| Rmillion | Loan March 2018 | Credit card March 2018 | Total March 2018 | Loan September 2017 | Credit card September 2017 | Total September 2017 |
|---|-----------------------|---------------------------------|------------------------|---------------------------|-------------------------------------|----------------------------|
| Financial assets that are neither past due nor specifically impaired | | | | | | |
| CD 0: | 11 680 | 2 648 | 14 328 | 11 743 | 2 289 | 14 032 |
| Past due and specifically impaired | | | | | | |
| CD 1 to CD 3 | 2 309 | 1 097 | 3 406 | 1 788 | 1 769 | 3 557 |
| CD 4 and higher | 7 855 | 1 333 | 9 188 | 7 494 | 1 430 | 8 924 |
| Total credit exposure | 21 844 | 5 078 | 26 922 | 21 025 | 5 488 | 26 513 |
| Total impairments | | | | | | |
| Incurring but not reported (IBNR) | (673) | (126) | (799) | (559) | (82) | (641) |
| Portfolio specific impairment | (1 015) | (354) | (1 369) | (792) | (501) | (1 293) |
| Specific impairment | (4 969) | (787) | (5 756) | (4 962) | (860) | (5 822) |
| Deferred administration fees | (29) | - | (29) | (14) | - | (14) |
| Net advances | 15 158 | 3 811 | 18 969 | 14 698 | 4 045 | 18 743 |
| Impairment as % of gross advances | | | | | | |
| CD 0 | 5.76% | 4.76% | 5.58% | 4.76% | 3.58% | 4.57% |
| CD 1- 3 | 43.96% | 32.27% | 40.19% | 44.30% | 28.31% | 36.35% |
| CD 4 and higher | 63.26% | 59.04% | 62.65% | 66.21% | 60.12% | 65.24% |
| Total impairment as a % of total gross advances | 30.48% | 24.96% | 29.44% | 30.03% | 26.29% | 29.25% |

6. Interest income

6.1. Interest income on advances

| Rmillion | For the six months ended 31 March 2018 (unaudited) | For the six months ended 31 March 2017 (unaudited) |
|-----------------------|--|--|
| Interest on advances | 3 166 | 2 436 |
| Loan origination fees | 81 | 48 |
| Service fee | 133 | 126 |
| Total | 3 380 | 2 610 |

6.2. Other interest income

| Rmillion | For the six months ended 31 March 2018 (unaudited) | For the six months ended 31 March 2017 (unaudited) |
|------------------------------------|--|--|
| Interest received on cash reserves | 272 | 439 |
| Sundry interest income | 2 | - |
| Total | 274 | 439 |

7. Non-interest income

| Rmillion | For the six months ended 31 March 2018 (unaudited) | For the six months ended 31 March 2017 (unaudited) |
|--|--|--|
| Credit card fees | 146 | 190 |
| Binder and outsourcing arrangements fees | 215 | 215 |
| Collection fees | 304 | 378 |
| Other income | 3 | 2 |
| Total | 668 | 785 |

8. Credit impairment charge

| Rmillion | For the six months ended 31 March 2018 (unaudited) | For the six months ended 31 March 2017 (unaudited) |
|---|--|--|
| Increase in impairment provisions | 1 789 | 1 095 |
| Adjustment related to income on impaired advances | (36) | (36) |
| Recoveries on advances previously written off | (40) | (1) |
| Total | 1 713 | 1 058 |

9. Interest expense and similar charges

| Rmillion | For the six months ended 31 March 2018 (unaudited) | For the six months ended 31 March 2017 (unaudited) |
|--|--|--|
| Subordinated debt | 107 | 109 |
| Unsecured listed bonds | 532 | 667 |
| Call deposits | 12 | 51 |
| Fixed deposits | 147 | 183 |
| Negotiable certificates of deposit | 14 | 14 |
| Interest on short-term facilities | 171 | 225 |
| Fair value and foreign exchange gains and losses from financial assets and liabilities | 161 | 209 |
| Other interest | 24 | 8 |
| Total | 1 168 | 1 466 |

In accordance with the Group's policy the total funding costs are included in the interest expense and similar charges.

10. Assets and liabilities measured at fair value or for which fair values are disclosed

10.1. Valuation models

The fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. IFRS requires an entity to classify fair values measured and/or disclosed according to a hierarchy that reflects the significance of observable market inputs.

The fair value of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments, the Group determines fair values using other valuation techniques.

The Group measures fair value using the following fair value hierarchy, which reflects the significance of the inputs used in making the measurements.

- ▶ Level 1 fair value measurements are those derived from quoted market prices (unadjusted) in active markets for identical assets or liabilities.
- ▶ Level 2 fair value measurements are those derived from inputs other than quoted market prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- ▶ Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Valuation techniques include net present value and discounted cash flow models, comparison with similar instruments for which market observable prices exist and other valuation models. Assumptions and inputs used in valuation techniques include risk free and benchmark interest rates, credit spreads and other factors used in estimating discounting rates, foreign currency exchange rates, bond and equity prices, equity and equity index prices and expected price volatilities and correlations.

The objective of valuation techniques is to arrive at a fair value measurement that reflects the price that would be received to sell the asset or paid to transfer the liability in an orderly transaction between market participants at the measurement date.

Recurring fair values

The Group currently measures and presents derivative assets and derivative liabilities, as well as the investment in a sinking fund policy at fair value. All other financial instruments are measured and presented at amortised cost.

The Group uses widely recognised valuation models for determining the fair value of common and more simple financial instruments, such as interest rate and currency swaps that use only market data and require little management judgement and estimation.

Observable prices or model inputs are usually available in the market for listed debt and equity securities, exchange traded derivatives and simple over-the-counter derivatives such as swaps.

Fair value estimates obtained from models reflect the credit risk of the instrument and include adjustments to take account of the credit risk of the Group and the counterparty where appropriate.

Investment in a sinking fund policy is measured using level 3 unobservable inputs including expected demographic experience, expected business mix, expected policy termination rates.

Fair value for disclosure

For instruments measured and presented at amortised cost, in determining the fair value for disclosure purposes, the Group uses its own valuation models, which are usually developed from recognised valuation models. Some or all of the significant inputs into these models may not be observable in the market, and are derived from market prices or rates or are estimated based on assumptions. Examples of instruments involving significant unobservable inputs include advances and certain funding instruments for which there is no active market. Valuation models that employ significant unobservable inputs require a higher degree of management judgement and estimation in the determination of fair value. Management judgement and estimation are usually required for selection of the appropriate valuation model to be used, determination of expected future cash flows on the financial instrument being valued, determination of the probability of counterparty default and selection of appropriate discount rate.

Fair value estimates obtained from models include adjustments to take account of the credit risk of the Group and the counterparty where appropriate.

General

Model inputs and values are calibrated against historical data and published forecasts and, where possible, against current or recent observed transactions and experiences. This calibration process is inherently subjective and it yields ranges of possible inputs and estimates of fair values, and management judgement is required to select the most appropriate point in the range.

There were no transfers between the fair value levels during the period under review.

Level 3 fair value disclosure - Advances

The fair value of the advances book has been derived using a discounted cash flow technique. The Group has modelled the expected future cash flows by extrapolating the most recent observed cash flows on the advances book.

Amortised cost and fair value are both based upon present value of future cash flow techniques, however the following significant differences exist between the impairment (amortised cost) and fair value methodologies:

- ▶ Fair value includes all expected cash flows, whereas impairments under IAS 39 are limited to incurred loss events;
- ▶ The impairment cash flows are not reduced by the net insurance premiums the Group expects to pay across to insurance providers;
- ▶ The impairment cash flows are not reduced by expected cost of collection.
- ▶ Amortised cost requires the future cash flows to be discounted at the advance's effective interest rate whereas the fair value methodology discounts the expected cash flows at a required rate of return.

10.2. Valuation framework

The Group has an established control framework with respect to the measurement of fair values. This framework includes formalised policies and consequent approval and review processes.

When third party information is used to measure fair value the following procedures are performed in order to ensure that valuations meet the requirements of IFRS:

- ▶ verifying that the third party is approved for use in pricing the relevant type of financial instrument;
- ▶ understanding how the fair value has been arrived at and the extent to which it represents actual market transactions.

Fair value measurements recognised in the statement of financial position

The following table provides an analysis of financial instruments that are measured at fair value at the reporting date and the level within the fair value hierarchy into which the fair value measurement is categorised. The amounts are based on the values recognised in the statement of financial position.

| Rmillion | Level 1 | Level 2 | Level 3 | Total |
|---|----------|------------|-----------|------------|
| March 2018 | | | | |
| Financial assets | | | | |
| <i>Recurring fair value measurement</i> | | | | |
| Derivative instruments | - | 42 | - | 42 |
| Investments measured at fair value | - | - | 10 | 10 |
| Total | - | 42 | 10 | 52 |
| Financial liabilities | | | | |
| <i>Recurring fair value measurement</i> | | | | |
| Derivative instruments | - | 114 | - | 114 |
| Total | - | 114 | - | 114 |
| September 2017 | | | | |
| Financial assets | | | | |
| <i>Recurring fair value measurement</i> | | | | |
| Derivative instruments | - | 748 | - | 748 |
| Total | - | 748 | - | 748 |
| Financial liabilities | | | | |
| <i>Recurring fair value measurement</i> | | | | |
| Derivative instruments | - | 5 | - | 5 |
| Total | - | 5 | - | 5 |

10.3. Valuation techniques, significant observable inputs and sensitivity of level 2 and 3 financial instruments measured at fair value

The table below indicates the valuation techniques and main assumptions used in the determination of the fair value of the level 2 and 3 assets and liabilities for which fair value is measured:

| Rmillion | Valuation basis / techniques | Main assumptions* | Variance in fair value measurement | Effect on profit / (loss) (after tax) |
|------------------------------------|--------------------------------------|--------------------------------|-------------------------------------|---------------------------------------|
| March 2018 | | | | |
| Assets | | | | |
| Cross-currency interest rate swaps | Discounted cash flow Forward rate | Discount rates Forward rate | 10% in spot rate | - |
| Interest rate swaps | Discounted cash flow | Discount and risk free rates | 100 bps | (1) |
| Investments measured at fair value | Discounted cash flows | Expected cash flows | 1% reduction in expected cash flows | - |

| Rmillion | Valuation basis / techniques | Main assumptions* | Variance in fair value measurement | Effect on profit / (loss) (after tax) |
|------------------------------------|--------------------------------------|--------------------------------|------------------------------------|---------------------------------------|
| March 2018 | | | | |
| Liabilities | | | | |
| Cross-currency interest rate swaps | Discounted cash flow Forward rate | Discount rates Forward rate | 10% in spot rate | - |
| Interest rate swaps | Discounted cash flow | Discount and risk free rates | 100 bps | 209 |
| September 2017 | | | | |
| Assets | | | | |
| Cross-currency interest rate swaps | Discounted cash flow Forward rate | Discount rates Forward rate | 10% in spot rate | 236 |
| Interest rate swaps | Discounted cash flow | Discount and risk free rates | 100 bps | (12) |
| Liabilities | | | | |
| Cross-currency interest rate swaps | Discounted cash flow Forward rate | Discount rates Forward rate | 10% in spot rate | - |
| Interest rate swaps | Discounted cash flow | Discount and risk free rates | 100 bps | 3 |

10.4. Assets and liabilities for which fair value is disclosed

| Rmillion | Level 1 | Level 2 | Level 3 | Total | Carrying value |
|--|----------|---------------|---------------|---------------|----------------|
| March 2018 | | | | | |
| Financial assets | | | | | |
| Government bonds | - | 1 352 | - | 1 352 | 1 371 |
| Treasury bills and debentures | - | 1 988 | - | 1 988 | 1 988 |
| Deposits with South African Reserve Bank | - | 395 | - | 395 | 395 |
| Net advances | - | - | 19 538 | 19 538 | 18 969 |
| Loans to joint venture | - | - | 10 | 10 | 10 |
| Total | - | 3 735 | 19 548 | 23 283 | 22 733 |
| Financial liabilities | | | | | |
| Short term funding | - | 5 330 | 346 | 5 676 | 5 723 |
| Unsecured bonds (listed on JSE) | - | 6 144 | - | 6 144 | 6 178 |
| Unsecured bonds (listed on foreign stock exchange) | - | 4 407 | - | 4 407 | 4 434 |
| Unsecured long- term loans | - | 2 337 | 419 | 2 756 | 2 698 |
| Subordinated bonds, debentures and loans | - | 1 534 | - | 1 534 | 1 529 |
| Total | - | 19 752 | 765 | 20 517 | 20 562 |

| Rmillion | Level 1 | Level 2 | Level 3 | Total | Carrying value |
|--|----------|--------------|---------------|---------------|----------------|
| September 2017 | | | | | |
| Financial assets | | | | | |
| Government bonds | - | 1 498 | - | 1 498 | 1 502 |
| Treasury bills and debentures | - | 2 810 | - | 2 810 | 2 810 |
| Deposits with South African Reserve Bank | - | 410 | - | 410 | 410 |
| Net advances | - | - | 18 968 | 18 968 | 18 743 |
| Total | - | 4 718 | 18 986 | 23 686 | 23 465 |
| Financial liabilities | | | | | |
| Short term funding | - | 4 108 | 211 | 4 319 | 4 305 |
| Unsecured bonds (listed on JSE) | - | 6 824 | - | 6 824 | 6 908 |
| Unsecured bonds (listed on foreign stock exchange) | - | 5 636 | - | 5 636 | 5 612 |
| Unsecured long- term loans | - | 343 | - | 343 | 339 |
| Unlisted bonds | - | 4 314 | 241 | 4 555 | 4 526 |
| Subordinated bonds, debentures and loans | - | 1 520 | - | 1 520 | 1 530 |
| Total | - | 4 718 | 18 993 | 23 711 | 23 488 |

The following items fair value is not disclosed as these assets and liabilities closely approximate their carrying amount due to their short term or on demand repayment terms:

- Cash and cash equivalents;
- Accounts receivables and other assets;
- Creditors and accruals

The fair value of listed bonds reflects the current listed price at year end, but is categorised level 2 due to the lack of market liquidity for the listed bonds.

11. Investment in insurance contracts

| Rmillion | 31 March 2018 (unaudited) | 30 September 2017 (audited) |
|--|------------------------------|--------------------------------|
| African Insurance Group Limited Cell No. 00124 | | |
| Initial investment | 281 | 281 |
| Re-measurement of investment in insurance contracts | 315 | 369 |
| Carrying value as at reporting date | 596 | 650 |
| Re-measurement of investment in insurance contracts | | |
| Opening balance | 369 | 33 |
| Net premiums earned | (54) | 336 |
| Premium earned | 945 | 1 909 |
| Claims costs | (287) | (621) |
| Investment income | 47 | 81 |
| Fees and commission paid | (220) | (415) |
| Actuarial movements | 61 | (9) |
| Taxation | (174) | (306) |
| Distributions paid to cell shareholders | (425) | (303) |
| Closing balance | 315 | 369 |

The Group has entered into a cell captive arrangement whereby the Group as cell shareholder is able to sell insurance products under its own brand. Guardrisk is the principal to the insurance contract, although the business is underwritten on behalf of the Group as cell shareholder. Under this arrangement Guardrisk undertakes the professional insurance and financial management of the cell, including functions related to underwriting, reinsurance, management of claims, actuarial and statistical analyses and investment and accounting services.

Insurance risk

Insurance risk is the possibility that the insured event occurs and that benefit payments and expenses exceed the carrying amount of the insurance liabilities. In such event, the Group would be contractually required to provide additional capital to maintain the solvency of the investment in the cell captive arrangement.

Insured events are random and the actual number and amount of claims and benefits will vary from year to year. Statistically, the larger the portfolio of similar insurance contracts, the smaller the relative variability of the expected outcome will be. Similarly, diversification of the portfolio with respect to risk factors reduces insurance risk. Guardrisk is responsible for evaluating all retention of risks in terms of statistical and underwriting disciplines, under the mandate set for the cell arrangement.

Factors specifically applicable to the Group that aggravate insurance risk include those arising from a lack of risk diversification in terms of type and amount of risk, geographical area and specific industries covered. The Group sells not only credit and life insurance products, but also funeral policies which introduces diversification into the portfolio.

The Group manages these risks through its agreement with Guardrisk. The main risks to which the group is exposed include:

- ▶ Mortality, and morbidity risks (the risk that actual experience in respect of the rates of mortality and morbidity may be higher than that assumed in pricing and valuation varies, depending on the terms of different products);
- ▶ Contract persistency risk (the risk that policyholders may cease or reduce their contributions or withdraw their benefits and terminate their contracts prior to the contractual maturity date of a contract);
- ▶ Expense risk (there is a risk that the Group may experience a loss due to actual expenses being higher than that assumed when pricing and valuing policies); and
- ▶ Business volume risk (the risk that the Group may not sell sufficient volumes of new business to meet the expenses associated with distribution and administration).

These risks are mitigated through the cell captive arrangement with Guardrisk, which is experienced in the professional insurance and financial management of insurance contracts, and has a proven track record that the Group has determined can be relied upon.

In determining the value of insurance liabilities, assumptions need to be made regarding future rates of mortality and morbidity, termination rates, expenses and investment performance. The investment in insurance assets is more sensitive to the rates of mortality and termination applied in the valuation of the underlying insurance liabilities. The assumptions are informed by Guardrisk's broad and extensive industry level insight and experience and are assessed annually.

The uncertainty of these rates may result in actual experience being different from that assumed and hence actual cash flows being different from those projected. In the extreme, actual claims and benefits may exceed the liabilities. The risk is mitigated to an extent through the extensive use of reinsurance and the addition of compulsory and discretionary margins.

Discretionary margins are applied where the prescribed compulsory margins are deemed insufficient in a particular case in relation to prevailing uncertainty, specifically where there is evidence of moderate to extreme variation in experience or a lack of performance history does not present sufficient claims data to accurately determine the insurance liabilities. The risks arising from the sensitivity of these assumptions are mitigated further through the governance and oversight applied by the board of directors of the African Insurance Group Limited, as well as the board of African Bank Holdings Limited.

12. Related party information

There were no material transactions other than remuneration for the directors and key management personnel.

Members of the Group's executive committee are considered to be key management personnel of the Group.

13. Events after the reporting date

There were no material matters or circumstances arising since the reporting period end which significantly affects the financial position as at 31 March 2018 or the results of its operations or cash flows for the period then ended.

14. MMI partnership arrangements

Currently there are three business arrangements in place between African Bank Limited and MMI Group:

- ▶ An equity investment and loans granted to MMI Lending (Proprietary) Limited;
- ▶ An investment in the sinking fund policy issued by MMI Group as well as Insurance distribution agreement between African Bank Limited and MMI Group Limited; and
- ▶ A BIN sponsorship agreement between African Bank Limited and MMI Multiply (Proprietary) Limited.

The equity investment in MMI Lending (Proprietary) Limited is classified as an investment in a joint venture. In terms of IFRS11 "Joint Arrangements", the investment in the joint venture is measured using the equity method.

The investment in the sinking fund policy is classified as a financial instrument in terms of IAS 39 "Financial instruments: Recognition and Measurement".

The BIN sponsorship agreement is an executory contract.

CORPORATE INFORMATION

Company Secretary

Bruce Unser

African Bank Holdings Limited

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